

2016 AIC Marketing Packages

AIC's marketing packages provide an easy and effective way to market your organization!

These advertising packages are for organizations really looking to make an impact on AIC membership all year. By purchasing an AIC Marketing Package, your company will receive a special discounted package price. This is a great way to show your support of county government!

Utilizing five different publications and AIC electronic media, the AIC has put together four very different packages. Choose one that best fits your company's needs or create your own, utilizing the various options listed below:

Advertising

- Indiana News 92 is the official bi-monthly magazine of the Association of Indiana Counties (AIC). The advertising rates listed below are for placement in all six issues for 2015. Single issue rates are not available. View specs. View PDF of publication.
- The Directory of County Officials provides a listing of county elected and appointed officials and includes their contact information. It is arranged by county and published every other year. View specs. View PDF of publication.
- The *County Factbook*, published annually since 1985, contains comprehensive information about each of Indiana's 92 counties concerning annual wages and fringe benefits of county employees, county department staffing and appropriations, local option taxes, county tax rates and levies, and county highway information. <u>View specs</u>. <u>View PDF of publication</u>.
- The Annual Conference Program is published annually as a glossy program containing about 50 pages of content designed to guide over 700 conference attendees throughout AIC's four day event. <u>View specs</u>. <u>View PDF of publication</u>.
- The Directory of County Resources provides an overview by professional service categories, of AIC's County Associate members. View specs. View PDF of publication.
- AIC website, www.IndianaCounties.org, serves the information needs of about 2,500 AIC members. During the first 10 months of 2014, the website has received nearly one million hits and nearly 45,000 visitors. The site averages more than 4,000 unique visitors per month who view an average of 50,462 pages per month. View specs. View sample eNewsletter. View website.

Package A Advertising

| News 92 (Full Page) | \$3,010 |
|---|---------|
| Directory of County Officials (Full Page) | \$1,400 |
| Annual Factbook (Full Page) | \$1,070 |
| County Resources Directory (Full Page) | \$1,070 |
| Annual Conference Program (Full Page) | \$1,010 |
| AIC Website (three month homepage) | \$1,500 |
| AIC eNewsletter (12 months or 32 issues) | \$870 |
| | |

| Package A Actual Cost | \$9,930 |
|-----------------------|---------|
| Your Package A Price | \$9,632 |
| Your Actual Savings | \$298 |

Package B

| Advertising | News 92 (1/3 Page) | \$2,130 |
|-------------|---|---------|
| _ | Directory of County Officials (Half Page) | \$975 |
| | Annual Factbook (Full Page) | \$1,070 |
| | County Resources Directory (Half Page) | \$630 |
| | Annual Conference Program (Full Page) | \$1,010 |
| | AIC Website (three month-section page | \$620 |

duirng off peak months)

| Actual <i>Package B</i> Cost | \$6,435 |
|------------------------------|---------|
| Your Package B Price | \$6,242 |
| Actual Savings | \$193 |

Package C Advertising

| News 92 (1/6 Page) | \$1,400 |
|---|---------|
| Directory of County Officials (Half Page) | \$975 |
| Annual Factbook (Half Page) | \$570 |
| Annual Conference Program (Half Page) | \$700 |
| AIC Website (six months - section page | \$1,240 |
| during off peak months) | |

| Actual Package C Cost | \$4,885 |
|-----------------------|---------|
| Your Package C Price | \$4,738 |
| Actual Savings | \$147 |

Package D

| Advertising | News 92 (1/6 Page) | \$1,400 | |
|------------------|---|---------|--|
| _ | Directory of County Officials (Half Page) | \$975 | |
| | Annual Factbook (Half Page) | \$570 | |
| | Annual Conference Program (Half Page) | \$700 | |
| | AIC eNewsletter (8 months - May- | \$340 | |
| | December) | | |
| Actual Backage D | Cont | ¢2.095 | |

| Actual Package D Cost | \$3,985 |
|------------------------------|---------|
| Your Package D Package Price | \$3,865 |
| Actual Savings | \$120 |

Create Your Own Package

Must exceed a total value of \$3,675 in order to receive standard package discount of three percent. Invoiced amount will reflect the package discount. The marketing package discount cannot be used in conjunction with other negotiated discounts. Advertising packages purchased/secured after Friday, January 22, 2016 will not be eligible for discounted rate.

Please review each advertising contract posted on www.IndianaCounties.org for information on sizing and rate options for each publication.

Create Your Own Package cont...

| Advertising | News 92* | Size | Cost |
|-------------|--------------------------------|------------------|------|
| · · | Directory of County Officials* | Size | Cost |
| | Annual Factbook* | Size | Cost |
| | County Resources Directory* | Size | Cost |
| | Annual Conference Program* | Size | Cost |
| | AIC Website* | Page(s)/Month(s) | Cost |
| | AIC eNewsletter* | Month(s) | |

^{*}Must correspond to placements and/or ad sizes listed in the appropriate contract.

Package Selected** (List A, B, C, D or Create Your Own)

Packages must be purchased by Friday, January 22, 2016.

2016 AIC Marketing Package Contract

**Must have individual contract completed for all publications included in package selection. Individual contracts include deadlines, size and printing specifications.

| Date | | | |
|------------------------------|-------------------|--------|--|
| Company | | | |
| Contact Name | | | |
| Address | | | |
| City | State | Zip | |
| Phone | Fax | E-mail | |
| Name & email of designer who | _ | _ | |
| _ | ☐ Invoice Company | | |
| Signature: | | | |
| Total Amount of Package \$ — | | | |
| Package Name | | | |

Mail to Association of Indiana Counties, Inc. (AIC):

Attention: Alicia Ramer 101 West Ohio Street, Suite 1575 Indianapolis, Indiana 46204 (317) 829-3659 / Fax: (317) 684-3713 E-mail: aramer@indianacounties.org

Thank you for your support of the Association of Indiana Counties (AIC)!